2013 Frost & Sullivan India ICT Awards
16 May, 2013 - Le Meridien, New Delhi
Overview

The much-awaited 2013 India ICT Awards hosted by Frost & Sullivan, presently in its 11th year, will acknowledge exemplary companies and individuals that have pushed the boundaries of excellence – risen above competition and demonstrated outstanding performance in the Information and Communications Technology (ICT) sector in India.

This edition of the India ICT Awards is scheduled to be held on May 16, 2013 in Le Meridien, New Delhi. Over the years, Frost & Sullivan Awards have attracted leading names in technology, onto a single platform to compete for the most coveted titles in the ICT sector.

Benchmarked against the highest standards of measurement, recipients of these Awards indeed represent the best in class. Companies that are commended as Frost & Sullivan’s ICT Award recipients are those with the diligence, perseverance, and dedication required to develop a successful business plan, and excel in the increasingly competitive global marketplace.

Apart from bringing industry recognition, these Awards offer some key advantages for recipient organizations through:

• Higher employee morale
• Improved investor relations
• Enhanced visibility for products or services
• Increased value to PR and marketing efforts
• Satisfied shareholders
• Reinforced positive client relationships

Agenda

Schedule-at-a-Glance

06:30 - 07:00 p.m.  Registration
07:00 - 07:10 p.m.  Welcome Note by Frost & Sullivan
07:10 - 08:15 p.m.  Awards Ceremony
08:15 - 08:30 p.m.  Break
08:30 - 09:30 p.m.  Awards Ceremony
09:30 - 09:40 p.m.  Valedictory Speech by Frost & Sullivan
09:40 p.m. onwards Cocktails, Dinner, and Networking

Who’s Attending

The participants’ profile includes the who’s who of the Indian ICT industry, encompassing:

• Top Management: CEOs, CTOs, CSOs, CFOs, COOs, Directors
• Senior Management
• Investors
• Venture Capitalists
• Members from Regulatory Bodies and Industry Associates

Award Selection Process

The following selection process is employed in benchmarking nominees/contenders and determining the Award recipients:

• Frost & Sullivan analysts shortlist/nominate major contenders in each Award category
• Analyst teams conduct detailed research and assessment on market performance of companies, and tables the findings, along with recommendations and justifications (please refer to selection criteria for methodology employed)
• Independent panel of Judges deliberates the findings of the analyst team and decides on the deserving Award recipients

Award Selection Criteria

Frost & Sullivan follows a rigorous measurement-based methodology to select the recipients in each category. Measurement parameters used to conduct a detailed study of each nominated company on the basis of actual market performance indicators have been listed below. Some variations on specific measurements may apply to certain categories (please refer to individual award category description). The base year for the benchmarking study is calendar year 2012.

• Revenue growth
• Market share in specific category and growth in market share
• Demonstrated leadership in new product introduction and innovation
• Breadth of products and solutions
• Major customer acquisitions
• Business/market strategy
Award Categories

The 2013 Frost & Sullivan India ICT Award Categories are:

ENTERPRISE INFRASTRUCTURE
- Video Conferencing Equipment Vendor of the Year
- Unified Communications Application Vendor of the Year
- Network Security Vendor of the Year
- WAN Optimization Controller Vendor of the Year
- Application Delivery Controller Vendor of the Year

ENTERPRISE IT SERVICES
- Emerging IT Application of the Year in the Transportation and Logistics Sector
- Emerging IT Application of the Year in the Real Estate and Construction Sector
- Emerging IT Application of the Year in the Banking Sector
- Emerging IT Application of the Year in the Education Sector
- Emerging IT Application of the Year in the Automotive Sector
- Emerging IT Application of the Year in the Retail Sector
- Emerging IT Application of the Year in the Apparel and Textiles Manufacturing Sector

ENTERPRISE TELECOM SERVICES
- Audio Conferencing Service Provider of the Year
- Web Conferencing Service Provider of the Year
- Managed Video Conferencing Service Provider of the Year
- Hosted Contact Center Service Provider of the Year
- Enterprise Mobile Service Provider of the Year
- Enterprise Data Service Provider of the Year
- Enterprise Telecom Service Provider of the Year
- Third Party Managed Service Provider of the Year

MOBILE AND WIRELESS
- Mobile Utility Service Provider of the Year
- Mobile Entertainment Service Provider of the Year
- Mobile Broadband Service Provider of the Year
- Smartphone of the Year
- Tablet of the Year
- OFC Vendor of the Year
- Telecom Active Infrastructure Vendor of the Year

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• E-mail: indiaictawards@frost.com  • Website: www.frost.com/ictawards
Alok K. Brara  
Publisher, Tele.Net  
Founder/CEO, India Infrastructure Publishing

Alok K. Brara is publisher of Tele.net magazine and the founder/CEO of India Infrastructure Publishing, a company dedicated to providing information, analysis and insight on infrastructure sectors. The company also publishes Power Line, Renewable Watch, Smart Utilities and Indian Infrastructure magazines.

Mr. Brara has been involved with the telecom sector since 1989 when he founded a consulting practice in US. His telecom clients included MCI, Unilet, Ameritech and Time-Warner.

He has been involved with the telecom sector in India since 1998 when Indian Infrastructure magazine was launched. His involvement with the sector increased after the launch of tele.net in early 2000.

Mr. Brara also worked for six years in advertising at JWT New York, where he was a Vice-President.

He has Master's degrees in Business and Marketing from University of Delhi and from Northwestern University at Evanston, Illinois.

Alok Kumar  
Vice President and Global Head  
Internal IT and Shared Services  
Tata Consultancy Services

Mr. Alok Kumar is an MSc in Physics and Master of Technology in Computer Science from IIT, Mumbai; he has over 26 years of experience in the IT Industry.

During this period he has managed large IT projects, established and managed large Offshore Development Centres in India. He is currently working as Vice President and Global Head of Internal IT and Shared Services Division of Tata Consultancy Services Limited. In this role he is responsible for managing TCS's worldwide IT Infrastructure and Systems worldwide.

David Briskman  
Vice President & CIO  
Ranbaxy Laboratories Limited

Mr. David Briskman has 25 years’ experience working across multiple industries, with a passion for delivering business value by leveraging technology. He has held management positions at leading organizations including Kraft Foods, i2, Medchannel, eZopen, Schering-Plough, and Ranbaxy, where he is currently Vice President and Global Chief Information Officer. Having spent much of his career living and working in Asia, Mr. Briskman maintains a global perspective. He has a Bachelor of Science, and Master of Engineering from Cornell in Operations Research and Industrial Engineering, and an Master of Business Administration from NYU.

Gagandeep Kaur  
Executive Editor  
Light Reading India

Ms. Gagandeep Kaur is currently working as Executive Editor for Light Reading India, a US-based research-led media house covering the global telecommunications industry. With over a decade of experience, Kaur has worked for prominent Indian publications including Dataquest, Business Standard, The Times of India, and Voice and Data Magazine. She took a break between 2006 and 2008 and free-lanced extensively for Indian as well as several respected international print and online publications like World & I, Women's eNews, IPS News Service, Hindu Business Line and India Together.

In her present capacity as Executive Editor, Ms. Kaur covers developments as well as technological trends in the telecom sphere. Also, she regularly interacts with the senior management of companies operating in the telecom landscape and is responsible for delegate and speaker acquisition for prominent events like Mobile Broadband Summit, 4G World India, and Next Generation Packet Transport Network.

She is a frequent speaker at various national and international telecom events and has travelled across the globe to cover industry developments.

Joydeep Dutta  
Chief Technology Officer (CTO)  
ICICI Securities

Mr. Joydeep Dutta is CTO at ICICI Securities, the investment banking and broking subsidiary of ICICI Bank, India's largest private bank.

He has over 27 years of diverse work experience in India and the United States (the US), with experience in multiple industries (banking, broking, NBFC, manufacturing, FMCG, Pharma, IT/ITES/BPO) in both management consultancy and company executive roles.

He has been in his present role since 2006, and Mr Dutta had also fulfilled senior leadership roles in various ICICI group companies since 1995. His prior experience of over a decade in the US include IT consulting stints with MNC organizations (Citibank, Lever, Pitney Bowes, Pfizer, Boehringer, Control Data, Gould, Fischer & Porter) and 3 years with Gartner at their US headquarters.

Mr. Dutta’s key focus areas include aligning business strategies with IT execution, leading IT-enabled business transformation and cost optimization initiatives, and driving process excellence across the organization for improved operational efficiency and productivity. He is known for strong problem solving, solution architcting, planning, team building, project management, and communication skills; with a focus on delivery and achieving business outcome.
Mr. Dutta has been the recipient of multiple awards and recognitions during the last 10 years. He is a renowned industry thought leader and has featured as regular speaker/panel member/jury member in prominent industry forums and events.

He is a graduate in Electrical Engineering, with post graduate qualifications in Electrical Engineering and Computer Science.

Mr. Prabhu has been honored with prestigious awards and accolades across various national and international forums. Some recent awards include:

- Information Week – Global CIO 2012
- Information Week Diamond EDGE Award 2012
- Information Week EDGE Awards 2012 under 8 categories
- EMC Transformers Awards 2012
- CIO-100 Award 2011
- CISO 100 Awards 2011
- Global Security Strategist Award 2011
- NASSCOM IT User Awards 2012 for Cloud Computing Adoption

He has also had the honor of being member of:
- Advisory Group to the Ministry of Information and Communications of the Royal Government of Bhutan
- Jury at Frost & Sullivan represented India at various international forums
- Editorial advisory panel for SearchDataCenter.IN
- Global customer advisory board of Hewlett Packard

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E-mail: indiaictawards@frost.com  
Website: www.frost.com/ictawards
Pankaj Mohindroo  
**National President**  
**Indian Cellular Association**

Mr. Pankaj Mohindroo is the founder and current National President of the Indian Cellular Association (ICA). As the National President of ICA, he has affected a strong crackdown on the grey market and facilitated various regulatory and legislative changes with a far-reaching impact on the industry.

He completed his Bachelor of Commerce (Hons.) from Punjab University, Chandigarh, with excellence in academics, topping the University twice. He is a Master of Business Administration from Faculty of Management Studies, University of Delhi (he was the Secretary General of the Faculty of Management Studies in 1982-83).

He is an entrepreneur with business interests in telecom, IT, publishing, strategy consulting, etc. He has over 30 years of experience covering various industries like sugar, food industry, telecom, information technology, retailing, media and broadcasting, direct to home (DTH), international trading, infrastructure (industrial parks, port infrastructure), steel, woolen knitwear, textiles, personal care products, oleo-chemicals, paints, pigments, and dyes.

Mr. Mohindroo is also the Chairman of the Manufacturing Advisory Committee Stage-II, which has been set up by the Ministry of Communication & Information Technology and the Ministry of Commerce, Trade & Industry, Government of India.

Sanjeeve Prasad  
**CIO**  
**Genpact**

Mr. Sanjeeve Prasad is the CIO for Genpact. Mr. Prasad is responsible for delivering enterprise applications and services, and driving IT innovation for the company. Sanjeeve is specifically focused on utilizing technology such as Business Process as a Service (BPaaS), virtualization, and cloud computing in order to provide cost-effective, highly-scalable, and quick-to-market solutions, products, and platforms for clients.

A respected industry veteran, Sanjeeve brings more than 25 years of functional expertise in delivering complex projects across multiple verticals and possesses deep knowledge of diverse IT products and tools.

He joined Genpact in 2006 as an IT leader supporting a key North American financial services company, where he successfully transitioned over 40 processes and set up IT operations for their Mexico facility. In his most recent role as CIO of Genpact’s India and Philippines operations, he was responsible for IT solutions, transitions, and shaping the technology landscape. Sanjeeve was also instrumental in setting up the ‘products’ organization and ushering in transformational technologies for Genpact customers.

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- Website: www.frost.com/ictawards

Sreeram Maddury  
**CIO**  
**Reliance Power Limited**

Mr. Sreeram Maddury is currently the CIO as Vice President – IT of Reliance Power Limited. Prior to this he was with Hindustan Petroleum Corporation Limited in different roles including the role of CTO as General Manager – IT.

A seasoned and successful leader with a track record of producing, presenting, and managing the implementation of innovative IT/business solutions, Mr. Maddury is highly motivated with a proven ability of developing people and enabling the business with IT. Experienced in converting every opportunity into success, he is well-networked and highly-successful in implementing business process improvements, defining IT strategy, achieving goals, change, and optimizing business processes.

- Diversified industry and domain expertise, with a tenacious commitment to drive IT projects
- Broad-based expertise in all IT verticals – infrastructure, technology, operations, service, software-lifecycle, and business process engineering
- Experience in developing business processes, management and re-engineering based on business dynamics
- Experience in driving product, process and customer service improvements while building partnerships with key business decision-makers and service providers

Proven ability to quickly analyze drivers and the pain areas of the business and develop strategies by enabling business with IT.

Mr. Maddury’s core competencies include IT strategy and planning, infrastructure design and implementation, SAP implementation and management, business specific IT implementation, business process management, IT solutioning, IT project management, IT operational management, enterprise IT architecture, IT security and governance.

Umesh Mehta  
**CIO**  
**Jubilant Life Sciences Limited**

Mr Umesh Mehta is a seasoned executive with several years of experience in the ICT Industry. A CIO with deep business acumen and a very strong ability to weave technology with business, Mr. Mehta has 20+ years of experience in the IT field and has worked with some world-renowned manufacturing organizations like Suzuki, Fiat Group, and Essar Group companies. During his long tenure with these companies he has handled domestic as well as international assignments in the field of IT and supply chain improvement and has been able to affectively use IT for strategic business advantages.
Mr. Mehta has won several prestigious awards including CIO “Ones to Watch – 2006”, IDG’s CIO 100 - 2009 “The Ingenious 100”, DUN & Bradstreet “Best CTO – 2009”, Information Week EDGE Award - 2009, IDG’s CIO 100 - 2010 “The Agile 100”, Information Week EDGE Award 2011 and IDG’s CIO 100 - 2011 “The Creative 100”.

Mr. Mehta in his present position as CIO is a key decision maker for new IT initiatives and is responsible for managing the IT landscape at Jubilant Life Sciences.

He has a degree in Computer Science from Delhi University and is an alumnus of XLRI-Jamshedpur.

Vijay Sethi
Vice President and Chief Information Officer
Hero MotoCorp Limited

Mr. Sethi is the VP and CIO at Hero MotoCorp Ltd. – the world’s largest two-wheeler manufacturing company. He has more than 23 years of experience in the industry and consulting environment.

Among India’s top 5 most respected CIOs, Mr. Sethi has won several prestigious awards and recognitions including Global CIO, Global CIO Hall of Fame, CIO of the Year, CIO Hall of Fame, CIO Super League, Champion CIO, India’s Best CIO, India’s Best IT Manager, IT Transformer, Technology Innovation, Business Technology Excellence, and many others.

Mr. Sethi is also member of various national forums including the IT committees of The Confederation of Indian Industry (CII) and Society of Indian Automobile Manufacturers (SIAM), and is also a board member of SAP India User Group (INDUS). He has also been a jury member for many leading IT and telecom awards in India and is on the advisory councils of several leading organizations.

Mr. Sethi holds a Masters Degree in Industrial Engineering, an MBA in Materials Management, and a Bachelors Degree in Mechanical Engineering. Apart from this, he has attended leadership programs organized by leading global institutes including Harvard Business School, Indian School of Business, and also has number of certifications in various areas of management and IT.

Vikram Idnani
CIO
Trent Limited

Vikram Idnani heads IT at Trent Limited, a Tata Enterprise, comprising Westside, Landmark and Star Bazaar retail chains. He is responsible for leading and implementing IT strategy to enhance business agility and performance.

He has worked extensively in the US and India, delivering technology expertise to International Retail and Consumer Goods firms including Borders, Home Depot, K-Mart, PepsiCo. Besides retail, he has worked in the Airlines, Finance, Home Building and Healthcare industries.

Vikram has spearheaded SAP implementations across the Trent group and has led several technology change initiatives including supply chain automation, retail store efficiency, employee productivity and collaboration. He has strategically leveraged open source and cloud technologies across retail store operations and eCommerce.

Vikram is a British Chevening Scholar and has studied IT strategy at Manchester Business School.
Glimpse of 2012 Frost & Sullivan India ICT Awards

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Key Attendees and Profile – 2012

- 55% C-Level
- 34% Senior Mgmt. (Sr.VP, VP, GM, Directors, Heads)
- 11% Middle Mgmt. (Sr. Managers & Others)

*Others: Managers, Consultants, Corporate Communications

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Dramatically expand your opportunities with unique branding and networking opportunities with the best in the Indian industry through this banquet. Also, gain access to Frost & Sullivan’s cutting-edge industry research alongside onsite opportunities, which can position you as an industry thought leader. Leverage on our highly recognized brand and revel in our acknowledgement of your efforts and achievements to enhance:

- ROI on Marketing and Promotion
- Building and Affirmation of your Brand
- Relationships and Alliances
- Sales Opportunities

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today’s market participants. For more than 50 years, we have been developing growth strategies for the Global 1000, emerging businesses, the public sector and the investment community. Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

Contact us: Start the discussion

About Best Practices

Frost & Sullivan constantly tracks companies across various industries globally. It conducts in-depth interviews with industry participants as part of its syndicated research process. The plethora of primary interviews, along with extensive secondary research, provides Frost & Sullivan with reliable market intelligence and knowledge of the best practices adopted by diverse organizations.

The Best Practices program provides accolades to companies in a variety of regional and global markets for demonstrating outstanding achievement and superior performance in areas such as market leadership, technological innovation, customer services, and strategic product development.

The content used to identify the Award recipients is sponsored by Frost & Sullivan and then licensed by recipient firms for external marketing campaigns. Many Award recipients have appreciated the impartial, third-party validations provided by Frost & Sullivan and have leveraged the Award with current and prospective customers, investors, employees, and other stakeholders.

For Sponsorship opportunities, please contact:
Ranjani Shanker, Frost & Sullivan, South Asia
DID: +91-9884872658
Email: ranjanis@frost.com

For Enquiries on the Awards, please contact:
Snigdha Saha, Frost & Sullivan, South Asia
DID: +91.33.6627 3371, Fax: +91.33.40061 719
Email: snigdhas@frost.com

For Media and Associations interested in supporting this event, please contact:
Caroline Lewis, Corporate Communications,
Frost & Sullivan, South Asia
DID: +91.98217 37935, Fax: +91.22.2832 4713, Email: caroline.lewis@frost.com

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- E-mail: indiaictawards@frost.com  • Website: www.frost.com/ictawards